

Robo Meister

# Partner Quick Overview

Start with one workflow. Grow into packages, Store or SDK.

PARTNER QUICK OVERVIEW



DOCX + PDF offer draft

CORE MESSAGE

# One-sentence positioning

**Key message**

Robo Meister helps IT partners offer ready-to-use business process automation packages without building every application from scratch.

<p><b>ENGINE</b></p> <p><b>Robo Connector</b></p> <p>Workflow and business operations engine.</p>	<p><b>STORE</b></p> <p><b>Robo Store</b></p> <p>Installable packages, apps, templates, workflows and integrations.</p>
<p><b>AI</b></p> <p><b>FlowBeacon AI</b></p> <p>AI and automation layer for assisted, controlled step execution.</p>	<p><b>CUSTOM</b></p> <p><b>Custom solutions</b></p> <p>Custom workflows built from existing modules and patterns.</p>

SALES PRINCIPLE

# Start with one workflow

**Do not start with a platform migration**

Robo Meister does not need to start with a full platform migration. The best starting point is one workflow: one owner, one delay, one measurable outcome.

Step	Partner does	Robo Meister does
1	Identifies client and problem	Helps select the first workflow
2	Joins discovery conversation	Runs demo and discovery
3	Keeps local relationship	Runs first configuration
4	Can grow offer	Supports Store, packages and SDK

START SIMPLE, GROW DEEPER

# Partnership models

Model	Best for	Start
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Referral Partner	IT services, consultants, fiscal/POS providers	Refers client, Robo Meister implements
Solution Partner	IT/ERP providers with client relationships	Joint selling of packs and pilots
Store Partner	Teams that want to create own packages	Publish and sell packages in Store
Developer / SDK Partner	Software houses and integrators	SDK/API, apps, integrations

<b>OFFER CARDS</b> <h2 style="margin: 0;">First packs to show</h2>	
<b>UNIVERSAL</b> <h3 style="margin: 0;">Document &amp; Approval Workflow</h3> <p style="margin: 0;">Universal start: document, approval, owner, status.</p>	<b>HR</b> <h3 style="margin: 0;">HR Workflow Pack</h3> <p style="margin: 0;">Recruitment, onboarding, approvals, communication and follow-up.</p>
<b>LEGAL</b> <h3 style="margin: 0;">Legal Office Pack</h3> <p style="margin: 0;">Matters, evidence, documents, deadlines, regulations and escalations.</p>	<b>LOGISTICS</b> <h3 style="margin: 0;">Logistics Exception Pack</h3> <p style="margin: 0;">Shipment exceptions, carrier handoff and customer updates.</p>
<b>FINANCE</b> <h3 style="margin: 0;">Finance Approval Pack</h3> <p style="margin: 0;">Spend approvals, AP, evidence and decision history.</p>	<b>CUSTOM</b> <h3 style="margin: 0;">Custom Workflow Pack</h3> <p style="margin: 0;">Client-specific process built on existing modules.</p>

<b>FIELD GUIDE</b> <h2 style="margin: 0;">First conversation script</h2>	
<div style="background-color: #0056b3; color: white; text-align: right; padding: 10px; width: 100%;"> <b>30-second version</b> </div> <p style="margin: 0;">We have a solution for organizing business processes. You do not need to replace ERP or CRM on day one. We start with one workflow - a document, recruitment, matter handling, order or delivery - and check where the company loses the most time.</p>	

<b>SOLUTION PAGES</b> <h2 style="margin: 0;">Offer links</h2>		
Page	Link	When to use
QuickBooks comparison	<a href="https://robo-meister.com/compare/">https://robo-meister.com/compare/</a>	Accounting/finance clients comparing

	<a href="#">quickbooks</a>	operational accounting workflows
ERP comparison	<a href="https://robo-meister.com/compare/erp">https://robo-meister.com/compare/erp</a>	Clients asking if this is an ERP replacement or workflow layer
Internal ERP comparison	<a href="https://robo-meister.com/compare/erp/internal">https://robo-meister.com/compare/erp/internal</a>	Clients with internal tools and fragmented processes
Smart Clinic	<a href="https://robo-meister.com/solution/smart-clinic">https://robo-meister.com/solution/smart-clinic</a>	Clinics: intake, visit prep, follow-up, documentation
Accounting US	<a href="https://robo-meister.com/solution/accounting-us">https://robo-meister.com/solution/accounting-us</a>	US accounting and bookkeeping workflows
Accounting US Office	<a href="https://robo-meister.com/solution/accounting-us-office">https://robo-meister.com/solution/accounting-us-office</a>	Accounting offices serving multiple clients
Accounting PL	<a href="https://robo-meister.com/solution/accounting-pl">https://robo-meister.com/solution/accounting-pl</a>	Polish accounting and document workflows
School Management	<a href="https://robo-meister.com/solution/school-management">https://robo-meister.com/solution/school-management</a>	Schools and parent-facing administration



NEXT STEP

## Contact

Website: <https://robo-meister.com>

Store: <https://store.robo-meister.com>

Modules: <https://robo-meister.com/modules>

Contact: [contact@robo-meister.com](mailto:contact@robo-meister.com)